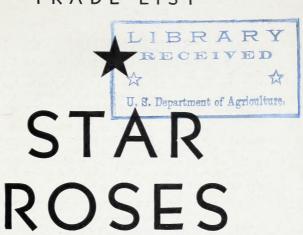
# Historic, archived document

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TRADE LIST



SHRUBS, EVERGREENS, ETC.

1936-37



TOM THUMB, SMALLEST RED ROSE IN WORLD Introduced in America by The Conard-Pyle Co.

THE CONARD - PYLE COMPANY

ROBERT PYLE, President

WEST GROVE, PA.

ROSES SINCE 1897

- 5/2

#### ROSE SPECIALISTS SINCE 1897

As Rose Specialists since 1897 we were, we believe, the first in the industry to develop a Research Department. This Department is being steadily maintained. We are importers and introducers of Novelty Roses, but the introduction in each case takes place only after careful and extensive testing.

We have been cautious to secure Plant Patents only on varieties we esteem of superior merit. We recognize value in introductions other than our own and herewith offer a list of the most outstanding modern patented kinds. These Patented Roses are being handled under license from

the patent owners.

#### PLANT PATENT PROTECTION

Plant Patent Notice

following provisions apply to all patented and trade-marked

plants we sell.

Each plant so indicated is a plants we sell.

Each plant so indicated is a patented variety under the laws of the United States and any asexual reproduction or distribution by sale, gift, or otherwise of scions, buds, or cuttings for such reproduction, without license from us, constitutes an infringement of the patent. Any unauthorized reproduction, sale or other distribution of reproducing propagating material of these patented plants, prohibited by the patent under these names and trademarks or any other name or names, will subject the reproducer, seller or distributor thereof to prosecution for infringement under the United States Patent Laws.

Signed: THE CONARD-PYLE CO. West Grove,

#### **PRICES**

WHOLESALE PRICES: One to twenty plants at 10 rate, 20 to 250 plants at hundred rate, 250 to 2500 plants at thousand rate.

RETAIL PRICES. It is the established policy of The Conard-Pyle Company that purchasers of these patented roses shall not list or sell them at less than per each or per dozen retail prices as established for the current season (not less than three of a kind at dozen rates) or include them in any group, collection or combination offers except in connection with other patented roses, the retail selling prices of which are definitely established and then only in groups of not less than three patented plants and at a total selling price for the group figured at not less than the dozen rate of each plant in the group—also that these patented plants are not to be featured as a premium in any instance and that failure to comply with this policy will result in discontinuance of the supply. tinuance of the supply.

#### REPLACEMENTS

Dealers who are obliged to make actual replacements of Patented Roses may count on us to furnish such at 25c each. Necessary forms for certifying replacements will be furnished on request.

#### OTHER PROVISIONS

The Foreign Rights on Conard-Pyle Patented and Novelty Roses are reserved and no plants may be shipped outside of the United States without our consent.

the ten rates.

In Patented Roses only singles may be ordered at the ten rates. This does not apply to other Novelties or regular varieties. Persons or firms not licensed by us to sell these Patented Plants at wholesale are limited to resale at retail only.

#### SALES HELPS

As a part of the selling program for Conard-Pyle Company Patented Roses, four process color electros are available for your printer to use in your catalog in accordance with our regular program; if interested send for information.

#### GENERAL TERMS

2% and free packing for cash before shipment: 2% for payment in 10 days from the date of invoice; net 60 days; 6% interest charged on past due accounts. Packing extra at cost.

This list cancels all previous quotations. Goods quoted F. O. B. West Grove, Pa. Prices intended for only those actually in the trade; and subject to change without notice.

Orders booked subject to crop losses through unavoidable causes. Shipments travel at purchaser's risk. Claims must be made promptly upon receipt of goods. If any stock proves untrue it will be replaced: liability limited to invoice value at time of shipment. Stock selected at nursery will be charged for accordingly.

The Little Rose That Sells BIG!

## ★ NEW DWARF, TOM THUMB

Plant Patent No. 169, J. de Vink, 1936 Introduced in America by The Conard-Pyle Co.

See illustration on front of this List. Also full-color picture on Page 2 of New Star Catalog.

This little fellow certainly got a "big hand" last Spring when the newspapers, magazines, movies and even Ripley's "Believe It or Not," gave him so much publicity.

At the Spring Flower Shows people crowded to get a peep at the "Tiniest Rose in the World." It went over BIG!

All of this shows how big the demand is, how fast you can sell. Naturally those "on the ground first will get the gravy."

Tom Thumb is a tiny gem for the border, rockery or pool's edge. It is also useful for growing in a Conservatory. It grows 6 inches high, is hardy. The flowers are rich crimson, white center, studded with gold stamens.

Be first in your section to cash in on this "baby"!

Retails \$1 each; 3 for \$2.50; 12 for \$10

#### PRICE TO THE TRADE-

Nice Pot Plants for April Delivery 100 for \$50; 10 for \$6 1000 for \$450; 250 at 1000 Rate

#### ROSA HUGONIS

"Golden Shrub-Rose of China"

HUGONIS is now the standard for Rose Hedges and specimens. It is prized for its extreme hardiness, its ability to make a distinctive and almost impenetrable hedge and its habit of being first to flower (in early May ahead of other Roses and Shrubs). It requires little care and blooms best when planted in unfertilized soil. A specialty of ours for nearly 20 years, yet its sales are still going up. Retail Price: 75c each.

Color illustration on Page 21, new Star Catalog.

Dormant 2-year field plants, own root
Prices to Trade:
100 for \$20.

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## ★ STAR ROSE NOVELTIES

#### FEU PERNET-DUCHER

H. T. (C. Mallerin, 1934.) Plant Patent No. 103. Retails \$1.50 each; \$15 dozen

Gold Medal, 1935, Barcelona, Spain and Lyon, France. Also scored 88 points at International Test-Garden, Portland, Ore. Mme. Pernet-Ducher gave this Rose the highest possible recommendation when she selected it as the choicest of all the new Roses in Europe to be named in memory of her

famous husband, Pernet-Ducher.

This is one of the most beautiful Roses we have ever seen. Creamy buds, heavily marked with carmine, slowly open to spiral flowers of rich vellow, growing lighter toward the edges, with the edges lightly flushed with pink. The autumn flowers are much darker, being a rich golden yellow shading lighter at the edges, occasional flowers having a decided pink tinge. The outside or first petals are sometimes almost pure white, forming a chaste covering for the glorious expanding bloom. Although fully double with 80 to 100 tissue-like petals, it usually opens to a perfectly formed Rose. Tall. bushy plants bloom continuously from June until frost, with the heaviest bloom and most beautiful flowers in early autumn. Delightfully fragrant.

No. 1 dormant 100 for \$75; 10 for \$10

#### LUIS BRINAS

H. T. (P. Dot, 1934). Plant Patent No. 102. Retails \$1.25 each; \$12.50 dozen

Orange-copper. Fine pointed buds of orange-copper open slowly, the petals curling back, making a starry flower with a high center. It is fully double, with 40 to 45 petals, and when entirely open the color is soft old-rose, flushed with gold. It has a distinctive fragrance which is delightful. Has won Gold Medal and highest awards from French and English Rose Societies. Gold Medal, Portland Test-Garden, 1935.

No. 1 dormant: 100 for \$60; 10 for \$7.50

#### MME. COCHET-COCHET

H. T. (C. Mallerin, 1934.) Plant Patent No. 129.

Retails \$1.25 each; \$12.50 dozen

Coppery pink. Beautiful form, charming color, and honey fragrance, added to its free habit of bloom, on plants that are furnished with a wealth of healthy foliage, make this one of the most desirable of the Everblooming Roses. Longpointed buds of coppery pink, flushed orange, open to 4½ inch flowers of splendid form. The petals vary from 20 to 40. Gold Medal, Bagatelle, 1932.

No. 1 dormant: 100 for \$60; 10 for \$7.50

#### WARRAWEE

H. T. (Mrs. H. C. Fitzhardinge, Australia, 1934). Plant Patent No. 140.

Retails \$1.25 each; \$12.50 dozen

Shell-pink. Long-pointed, salmon-pink buds open to 4-inch, or larger, flowers of exquisite shell-pink with a slightly darker reverse. There are about 25 petals, and the bloom, when fully open, looks like a glorified Mme. Butterfly. It has the delightful spicy fragrance of the old clove pinks. The plant has all the health, vigor, and freedom of bloom of Radiance.

No. 1 dormant: 100 for \$60; 10 for \$7.50

Full-color illustrations of above four in new Star Catalog now ready.

## **★** NEW PATENTED ROSES

No 1 dormant; 2-year field

#### **ALEZANE**

H. T. (Pahissa 1934). Plant Patent No. 116. Retails \$1.50 each; \$15.00 dozen. Bud urn shaped, large reddish brown; flowers cupped opening to sorrel, unfurling from sorrel to rich apricot and reverse of petals sorrel striped with yellow veins. Petals not effected by hot or wet weather. Growth very vigorous, upright branching dark green foliage. An extremely interesting and striking novelty which has attracted much attention.

100 for \$75; 10 for \$10

#### BETTER TIMES

H.T. (Jos. H. Hill Co. 1934). Plant Patent No. 23. Retails \$1.25 each; \$12.50 dozen. The brilliant cerise flowers are large, double and delicately fragrant. Being produced on long, strong stems, they are excellent for cutting. Foliage is leathery, dark green; a very free full bloomer. Its success is indication of the name.

100 for \$60; 10 for \$7.50

#### BLAZE

Plant Patent. No. 10. Pillar. Scarlet. Retails \$1.00 each; \$10 dozen. The introducers who supply us with the plants claim this to be a repeat-blooming Paul's Scarlet Climber. In our experience some plants have re-bloomed and some have not. We expect these to be more uniformly satisfactory.

100 for \$50; 10 for \$6

#### **CARILLON**

H. T. (J. H. Nicolas). Plant Patent No. 136. Retails \$1.25 each; \$12.50 dozen. A bedding rose of great activity, giving at all times a note of cheer in the garden. The long pointed buds are orange scarlet, contrasting pleasingly with the green sepals. The half-open bloom is a deep coral over-cast with orange and the full bloom is large, 4 in. in diameter, the inner petals being irregularly but artistically arranged. The bush is branching, so that when planted in mass, the whole bed is blanketed with glossy foliage upon which rest the many blooms.

100 for \$60; 10 for \$7.50

#### CARRIE JACOBS BOND

H. T. (Howard & Smith, 1935.) Plant Patent No. 158. Retails \$1.25 each; \$12.50 dozen. Deep rose. A magnificent, full-petaled flower of deep rose color, enhanced with a coral sheen. The form is ideal and the great blooms come singly on stiff, upright canes.

100 for \$60; 10 for \$7.50

#### COUNTESS VANDAL

H. T. (M. Leenders, 1932). Plant Patent No. 38. Retails \$1.00 each; \$10.00 dozen. Is today the most popular rose in America as well as in Europe. The long pointed bud, upright stems for cutting, a richer coloring and large rose differentiate it from Edith Nellie Perkins, also blooms more steadily. The color combination can hardly be described, a superposition of pink, copper, gold and salmon producing a peculiar effect changing as the bloom ages.

100 for \$50; 10 for \$6

\$

## **★** NEW PATENTED ROSES

No 1 dormant; 2-year field

#### **DOUBLOONS**

Set. H. (M. Horvath, 1934). Plant Patent No. 152. Retails \$1.50 each; \$15.00 dozen. A vigorous climber with heavy wood and handsome glossy foliage. When in bloom the whole plant is literally covered with clusters of large golden blooms. Buds ovoid, deep saffron yellow, flower large, double, cupped; rich gold, fading but little, fragrant. Gives two liberal crops six weeks apart if the first spring blooms have not been cut.

100 for \$75; 10 for \$10

#### EASLEA'S GOLDEN RAMBLER

(W. Easlea & Sons, 1935). Plant Patent No. 114. Retails \$1.00 each; \$10 dozen. Midseason Yellow. Large full-petaled, fragrant and long lasting yellow flowers.

100 for \$50; 10 for \$6

#### FEU PERNET-DUCHER

H. T. (C. Mallerin, 1934). Plant Patent No. 103. Retails \$1.50 each; \$15 dozen. This Rose is outclassing all others in the tall-growing yellows. It is fragrant, unusually free in bloom, has disease-resistant foliage, and keeps perfect for days when cut. An exhibition Rose par excellence. See further details Page 4.

100 for \$75; 10 for \$10

#### GLOWING CARMINE

H. T. (Howard & Smith, 1936). Retails \$1.00 each; \$10 dozen. Carmine. The name describes the color of this handsome Rose. It is a strong grower, blooms freely, and can be used as a dark pink. The color holds well until petals fall. 100 for \$50; 10 for \$6

#### GOLDEN CLIMBER

(Mrs. Arthur Curtiss James). Wich. Hyb. (W. D. Brownell, 1933). Plant Patent No. 28. Retails \$1.00 each; \$10.00 dozen. The most interesting and unusual feature is that its extreme hardiness is combined with blooms of Hybrid Tea type and quality, long lasting and most always solitary on stems often eighteen inches or longer. It is very hardy, being able to withstand sub-zero temperatures. The handsome, glossy green foliage, green wood and red thorns are very organization. very ornamental.

100 for \$50; 10 for \$6

#### LUIS BRINAS

H. T. (P. Dot, 1934). Plant Patent No. 102. Retails \$1.25 each; \$12.50 dozen. Orange-copper. This Rose has won gold medals from French, English, and American Rose Societies. The flower ages to soft old-rose flushed with gold. See further details Page 4.

100 for \$60; 10 for \$7.50

#### MARY HART

H. T. (Geo. Hart, 1931). Plant Patent No. 8. Retails \$1.00 each; \$10.00 dozen. A striking red sport of Talisman. The bud is maroon-red, opening to well-formed blossoms of deep velvety blood-red with an overglow of amber. Unlike most red Roses, Mary Hart does not wilt or dry out when cut, but opens perfectly.

100 for \$50; 10 for \$6



No 1 dormant; 2-year field MME. COCHET-COCHET

H. T. (C. Mallerin, 1934). Plant Patent No. 129. 1 \$1.25 each; \$12.50 dozen. 100 for \$60; 10 for \$7.50 (See details, Page 4) Plant Patent No. 129. Retails

MME. JOSEPH PERRAUD

H. T. (J. Gaujard, 1934). Retails \$1.50 each; \$15 dozen. Multicolored. Winner of the Bagatelle Gold Medal 1934, and awarded the honor at Lyon, France, of being "The most beautiful Rose in France for the year 1934." The long, slender, and pointed nasturtium-orange buds open to sweetly fragrant flowers of nasturtium-buff.

100 for \$75; 10 for \$10

#### **NEW DAWN**

(The Everblooming Dr. Van Fleet.) Plant Patent No. 1. Retails \$1.50 each; \$15 dozen. Exquisite long flesh pink buds and beautiful double flowers of a delicate and pleasing blush pink shade. Fine for cutting on account of its splendid long stems.

100 for \$75; 10 for \$10

#### **NIGRETTE**

H. T. "The Black Rose of Sangerhausen." (M. Krause, 1934). Plant Patent No. 87. Retails \$1.50 each; \$15 dozen. Blackish maroon. The almost black buds open to fragrant, dark maroon blooms which in their deepest shades give the impression of black velvet. The color varies violently with the season and weather from light crimson to deepest maroon.

100 for \$75; 10 for \$10

#### PERMANENT WAVE

Poly. Hyb. (M. Leenders 1932). Plant Patent No. 107. Retails \$1.00 each; \$10.00 dozen. The name fits the case. The petals are fluted or waved, permanently from the bud stage to the finish. Blooms rather large for the type, in great clusters. Rosy pink with cerise edges. Handsome plants, may be grown tall enough for a low hedge.

100 for \$50; 10 for \$6

#### ROCHESTER

J. H. Nicolas, 1934). Plant Patent No. 131. Retails \$1.25 each; \$12.50 dozen. New. Seedling of Rev. F. Page Roberts and Echo. A lovely constant flowering bedder of the Roberts type of growth and form of bud and flower, with the Echo freedom of bloom. The color of the bud is like Roberts, with more pronounced carmine markings on the reverse of the petals, with more blush in the open flower. Foliage heavy and disease-resistant—growth vigorous. Always in bloom, it is sure to be a great garden favorite.

100 for \$60; 10 for \$7.50

#### TEXAS CENTENNIAL

H. T. (Dixie Rose Nursery, 1935). Plant Patent No. 162. Retails \$1 each; \$10 dozen. Nopal-red. A sport of President Herbert Hoover. Bud is long-pointed, opening into a large, moderately fragrant flower on a long, strong stem. The color of the open flower is nopal-red, with a dainty shade of gold; the center of the flower is a lighter red, toning to dark pink as the bloom ages.

100 for \$50; 10 for \$6

#### WARRAWEE

H. T. (Mrs. H. C. Fitzhardinge, Australia, 1934). Plant Patent No. 140. Retails \$1.25 each; \$12.50 dozen. 100 for \$60; 10 for \$7.50 (See details, Page 4)

## ★ HYBRID TEA ROSES

No 1 dormant; 2-year field West Grove Grown on Multiflora Seedlings (5 at 10 rate; 25 at 100 rate)

10 100

	10	100
Ami Quinard. Now the standard for dark reds		\$30.00
Autumn. Like TALISMAN but startling color	3.50	30.00
Betty Uprichard. RADIANCE-like two-tone;		
lasts	3.50	30.00
	3.50	30.00
Charles K. Douglas. One of better reds; bright _ Charles P. Kilham. A "stand out" coral-red and	0.50	30.00
	2 50	20.00
orange	3.30	30.00
	r 00	45.00
and yellow	5.00	45.00
Director Rubio. Cochineal-pink; outshines other		
	3.50	30.00
Duchess of Wellington. Old still-popular, yellow	3.50	30.00
Edith Nellie Perkins. Pale salmon; abundant		
bloomer	3.50	30.00
Editor McFarland. RADIANCE-like; color a	.1-	
ways fresh	5.00	45.00
E. G. Hill. Fragrant crimson; free bloomer	3.50	30.00
Etoile de Hollande, First choice in reds	3.50	30.00
Feu Pernet-Ducher. (See Novelties Page 4)	10.00	75.00
Federico Casas. New coppery pink and orange;		
1 1 1 1	5.00	45.00
Golden Gleam. Vivid yellow with honey frag-		
ance	3 50	30.00
Golden Dawn. Attractive new straw yellow		45.00
Gruss an Aachon White and carmine hedder	3.50	30.00
Gruss an Aachen. White and carmine bedder Gruss an Teplitz. The still-popular red shrub	3.50	30.00
Loanna Hill Rold buff fine to cut	3.50	30.00
Joanna Hill. Bold buff, fine to cut Kaiserin Aug. Viktoria. The standard white	3.50	30.00
Later Alice Charles A good velichle mink	2.50	
Lady Alice Stanley. A good reliable pink	3.50	30.00
Lady Ashtown. Very satisfactory shining pink	3.50	30.00
Leonard Barron Very hardy, tinted bedder	5.00	45.00
Luis Brinas. (See Novelties, Page 4)	7.50	60.00
Mme. Albert Barbier. A glorified MRS. AARON	2 70	20.00
WARD; tawny yellow	3.50	30.00
Mme Butterfly. Pink and gold; popular to cut	3.50	30.00
Mme. Cochet-Cochet. See Novelties, page 4)	7.50	60.00
Margaret McGredy. One of most satisfactory;		
orange scarlet	3.50	30.00
Mary Hart, Red sport of TALISMAN	6.00	50.00
McGredy's Scarlet. Just "red"; long lasting	3.50	30.00
Miss Rowena Thom. Brilliant satiny pink;		
	3.50	30.00
Mrs. Aaron Ward. Low growing; golden fawn	3.50	30.00
Mrs. E. P. Thom, One of the sturdiest yellows	3.50	30.00
Mrs. G. A. Van Rossem, Brownish yellow; cop-	0.00	00.00
per pink veins	3 50	30.00
Mrs. Henry Morse. Two-tone pink; perfect to	5.50	50.00
cut	3.50	30.00
Mrs. Pierre S. duPont. Genuine solid yellow,	3.30	50.00
	F 00	45.00
very free; the yellow	5.00	45.00
National Flower Guild 5-inch bright red; tall		30.00
Nigrette. The new "Black Rose"		75.00
Nuntius Pacelli. A white, deliciously fragrant	3.50	30.00
Pink Pearl. Clear pearly pink; deliciously frag-		
rant	5.00	45.00
President Hoover. Multicolored; one of best	3.50	30.00
President Plumecocq. Coppery buff; very free	5.00	45.00
President Hoover. Multicolored; one of best	3.50	30.00
Red Radiance, Like RADIANCE except color	3.50	30.00

## ★ HYBRID TEA ROSES

(Continued)

Rev. F. Page Roberts. Carmine and yellow; to	10	100
cut	\$3.50	\$30.00
Soeur Therese. Hardy chrome-yellow; to cut	5.00	45.00
Souv. de Mme. C. Chambard. One of the most		
beautiful; also one of sweetest. Coral pink;		
very hardy	5.00	45.00
Talisman. The gay multicolored variety	3.50	30.00
Thomas A. Edison. Two-tone pink; lasts well		
cut	3.50	30.00
Ville de Paris. Buttercup-yellow; tall, willowy	3.50	30.00
Warrawee. (See Novelties, page 4)		60.00

## HYBRID PERPETUALS AND OTHERS

No 1 dormant; 2-year field

, . ,	10	100
Eblouissant. Dark red Polyantha; rarely over 10		
inches	\$3.50	\$30.00
F. J. Grootendorst. Bright crimson Rugosa for		
hedges	3.50	30.00
Frau Karl Druschki. WHITE AMERICAN		
BEAUTY		30.00
General Jacqueminot. Favorite still for color,		
fragrance	3.50	30.00
Gloria Mundi. Polyantha. Flaming orange scarlet		30.00
Henry Nevard. New lasting red	3.50	30.00
Mrs. John Laing, Solid pink	3.50	30.00

## HARDY CLIMBERS —SPANISH BEAUTY—

Mme Gregoire Staechelin. Early pearl 10 100 pink \_\_\_\_\_\_\_\_\$3.50 \$30.00 A plant of this "Queen of the Climbing Roses" in full bloom is one of the most beautiful sights we have ever seen. Long-pointed buds of crimson open to great, urn-shaped flowers of iridescent pearl-pink, with splashes of ruby-carmine on the outside of the petals. These deliciously fragrant blooms are produced so lavishly that they almost hide the plant.

10	100
Blaze. (See New Roses, page 5)\$6.00	\$50.00
Climbing American Beauty. The popular deep	•
rose pink 3.50	30.00
Easlea's Golden Rambler. See New Roses,	
page 66.00	50.00
Golden Climber. (See New Roses, page 6) 6.00	50.00
New Dawn. (See New Roses, page 7)10.00	75.00
Paul's Scarlet Climber. The most vivid scarlet 3.50	30.00

#### Complete reference on Roses STAR ROSE CATALOG

Handsome and attractive in itself.

24 Pages brightly illustrated.55 Life-like true-color pictures of Roses.

164 Varieties of Hybrid Teas, Polyanthas, Hybrid Perpetuals. Climbers, Repeat-Climbers, Species, Rugosas and Mosses, including:—
 26 Patented Roses and 39 Other Novelty Roses.

Ask for a copy

## SHRUBS, VINES, HEDGE

New varieties, to keep up interest in your offers, as well as popular kinds. Sizes for immediate re-sale, and young stock to re-build your assortments.

ADELTA 114	10	
ABELIA grandiflora.	Glossy	Abelia
Like a miniature Weigela. Pink bell.		
1 to 1½ ft.	\$3.00	\$25.00
AMPELODOIC	φυ.υυ	φ23.00
AMPELOPSIS tricuspidata (veitchi). Ja	ipanese (	Creeper
AMPELOPSIS tricuspidata (veitchi). Ja Clings firmly to walls. Rampant grower.	Fall col	or.
4 in. pots	1.50	12.00
AZALEA amoena.	Amoena	4 7
		Azatea
Conspicuous purple-red flowers. April-Ma	У.	
6 to 8 in., bushy. For J. B. Area only	3.00	25.00
hinodegiri. Hi	nodegiri	Aralea
Bright scarlet. Brightest spot in landscape	in oarl	Moss
origin scarlet. Brightest spot in landscape	m earr	y May.
o to 8 m., busny. For J. B. Area only	3.00	25.00
6 to 8 in., bushy. For J. B. Area only 10 to 12 in., bushy. For J. B. Area only	5.50	50.00
BERBERIS thunbergi. Japa	anese Ba	rherry
Extensively used for hedges and foundation	incor Du	nochry
		10.00
1 to 1½ ft.	1.50	10.00
thunbergi atropurpurea. Redleaf Jap The new red for a touch of color. Best i	anese B	arberrv
The new red for a touch of color Best i	n sun	
1 to 11/ ft	1.50	12.00
1 to 1½ ft Chine CALLICARPA purpurea. Chine Pink flowers in August; light purple ber	1.30	12.00
CALLICARPA purpurea. Chine	se Beau	tyberry
Pink flowers in August; light purple ber	ries.	
2 to 3 ft.	2.25	18.00
CADVODTEDIC (No. )	D1.	7
CARTOFIERIS tangutica. (New) Tangu	uan Du	ieveura
5 ft. Violet flowers in Summer.		
5 ft. Violet flowers in Summer.  1 to 1½ ft.  CERCIS japonica.  Dark pink flowers in early spring before	2.50	20.00
CERCIS japonica.	hinese 1	Redbud
Dark nink flowers in early spring before	leaves	
2 to 2 ft	2 50	20.00
COTTONIE A CITED 1 ' 1'	7 0.00	
COTONEASTER horizontalis. Ro	ck Coto	neaster
2 to 3 ft		
Low spreading shrub, pink flowers, bright  1½ to 2 ft.  CYDONIA Japonica.  Scarlet flowers in April, May.  1½ to 2 ft.  DEUTZIA gracilis.	red ber 5.50 owering 2.00 Slender 1	
Low spreading shrub, pink flowers, bright  1½ to 2 ft.  CYDONIA Japonica.  Scarlet flowers in April, May.  1½ to 2 ft.  DEUTZIA gracilis.  Dwarf for edging other shrubs; white bell	red ber 5.50 owering 2.00 Slender I	50.00 Quince 15.00 Deutzia
Low spreading shrub, pink flowers, bright  1½ to 2 ft.  CYDONIA Japonica.  Scarlet flowers in April, May.  1½ to 2 ft.  DEUTZIA gracilis.  Dwarf for edging other shrubs; white bell	red ber 5.50 owering 2.00 Slender I	50.00 Quince 15.00 Deutzia
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Low spreading shrub, pink flowers, bright  1½ to 2 ft.  CYDONIA Japonica.  Scarlet flowers in April, May.  1½ to 2 ft.  DEUTZIA gracilis.  Dwarf for edging other shrubs; white bell  1 to 1½ ft.  lemoinei compacta.  Improved Le	2.00 Slender Is. 1.50 emoine I	50.00 Quince 15.00 Deutzia 12.00 Deutzia
Low spreading shrub, pink flowers, bright  1½ to 2 ft.  CYDONIA Japonica.  Scarlet flowers in April, May.  1½ to 2 ft.  DEUTZIA gracilis.  Dwarf for edging other shrubs; white bell  1 to 1½ ft.  lemoinei compacta.  Improved Le	2.00 Slender Is. 1.50 emoine I	50.00 Quince 15.00 Deutzia 12.00 Deutzia
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1.25

8.00

Small leaved, hardy form.

2<sup>1</sup>/<sub>4</sub> in. pots

# SHRUBS, VINES, HEDGE (Continued)

HIBISCUS syriacus Banner. Shrub-Althea
Striped pink and crimson, Handsome hedge, 10 100
2½ in pots \$ .75 \$5.00
3 to 4 ft 2.25 18.00
Striped pink and crimson. Handsome hedge. 10       100         2½ in. pots       \$ .75       \$5.00         3 to 4 ft.       2.25       18.00         Jeanne d'arc
T 1 11 12 C 121
Large, double pure white flowers, like roses.  2½ in. pots
2½ in. pots
3 to 4 It 2.25 18.00
HYDRANGEA arb. grandiflora. Snowhill Hydrangea
Early spring. White flowers until August.
2 to 3 ft 2.25 18.00
panic. grandiflora. Peegee Hydrangea
Early spring. White flowers until August.  2 to 3 ft
2 to 3 ft 2.25 18.00
KERRIA japonica fl. pl. Double Kerria
True double Corchorus. Desirable golden vellow.
2 to 3 ft 3.50 30.00  KOLKWITZIA amabilis. Beautybush New pink flowered shrub; finer than the Weigelas.
KOLKWITZIA amabilis Regutabush
Now pink flowered chrub: finer than the Weigelas
thew pink nowered surdo; ther than the weigetas.
2 to 3 ft. 3.00 25.00  LAUROCERASUS schipkaensis. Shipka Cherry-Laurel Thick glossy-leaved evergreen, hardy to N. Y.
LAURUCERASUS schipkaensis. Shipka Cherry-Laurel
Thick glossy-leaved evergreen, hardy to N. Y.
10 to 12 in
LONICERA morrowi. Morrow Honeysuckle
One of most attractive berried bushes. Fine screen,
2 to 3 ft. 2.00 15.00 PHILADELPHUS Argentine Silver Leaf Mock Orange
PHILADELPHUS Argentine Silver Leaf Mock Orange
Silvery leaves; pure white double flowers over 2 inches.
1½ to 2 ft 150 12 00
Enchantment. Improved White Bouquet Mock Orange
Lemoine says an improved Bouquet Blanc.
1½ to 2 ft 150 1200
1/2 00 2 10
Virginal Work Orange
1½ to 2 ft. 1.50 12.00  Virginal. Virginal Mock Orange  The firest: highly fragrant semi double flowers all Sum
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### The CONARD-PYLE CO., West Grove, Pa.

ROBERT PYLE, President

## EVERGREENS

LVERGREENS
(Evergreens are for Japanese Beetle Area only)
BUXUS sempervirens. Common Box
Fast, dense grower for formal hedges. 10 100
1½ to 2 ft. B. & B\$5.50 \$50.00
BUXUS sempervirens.  Fast, dense grower for formal hedges.  1½ to 2 ft. B. & B.  Sempervirens suffruticosa.  Dwarf, for edging walks and beds.  2½ in. pots  Common Box  10 100  10 100  True Dwarf Box  1.25 8.00
Dwarf, for edging walks and beds.
2½ in. pots     1.25     8.00       4 to 6 in.     2.00     15.00
CEDRUS atlantica glauca Rive Atlas Codan
CEDRUS atlantica glauca.  Rigid habit; handsome blue foliage.  2½ to 3 ft. B. & B
CHAMAECYPARIS lawsoniana alumi. Scarab Cypress
Rest blue columnar torm
1½ to 2 ft. B. & B 4.00 35.00
ILEX crenata. Japanese Holly
Attractive. Small dark leaves; black berries. Hardy to N. Y.
6 to 8 in 3.00 25.00 crenata microphylla. Littleleaf Japanese Holly
crenata microphylla. Littleleaf Japanese Holly Smaller leaves and hardier than crenata.  10 to 12 in. B. & B
10 to 12 in. B. & B. 4.00 35.00
JUNIPERUS chinensis. Chinese Juniper
1½ to 2 ft B & B 5.50 50.00
ch. albovariegata. Whiteleat Chinese Juniper
ch. albovariegata. Whiteleaf Chinese Juniper Blue pyramid for low use. Creamy tips. 10 to 12 in. B. & B
10 to 12 in. B. & B
chinensis mascula. Chinese Juniper
chinensis mascula.  Formal columnar outline. Gray-green. 2 to 2½ ft. B. & B.  ch. pfitzeriana.  Chinese Juniper 5.50 50.00  Pfitzer Juniper
ch. pfitzeriana. Pfitzer Juniper
Most popular spreading type. Useful
$1\frac{1}{2}$ to 2 ft. B. & B 5.50 50.00
communis hibernica. Irish Juniper
A very narrow pyramid. Useful for its spire-like effect.
A very narrow pyramid. Useful for its spire-like effect. 1½ to 2 ft. B. & B. 4.00 35.00 depressa plumosa. Plumed Spreading Juniper
Plumed Spreading Jumper   Graceful, low type. Purple in winter.   10 to 12 in. B. & B.   3.00   25.00   1½ to 2 ft. B. & B.   5.50   50.00   excelsa stricta.   Spiny Greek Juniper   Compact gray green purpled formula for
10 to 12 in, B, & B
1½ to 2 ft. B. & B 5.50 50.00
excelsa stricta. Spiny Greek Juniper
Compact gray-green pyramid, format use.
1 to 1½ ft. B. & B
squamata meyeri.
Deep blue; dwarf habit; desirable. 12 to 15 in. B. & B 5.50 50.00
virginiana burki. Burb Redcedar
Narrow, symmetrical. Steel-blue. 2½ to 3 ft. B. & B. 8.00 75.00
virginiana glauca. Silver Redcedar  The bluish-gray favorite for specimens.
1½ to 2 ft. B. & B 6.50 60.00
virginiana smithi. Smith Redcedar
Choice. Compact pyramid. Bright green
1 to 1½ ft. B. & B
PICEA glauca conica.  Dwarf Alberta Spruce Narrow pyramid. Slow. Bright green For Rock Garden
Narrow pyramid. Slow. Bright green. For Rock Garden. 1 to 1½ ft. B. & B12.50 100.00
20,00

## **EVERGREENS**

(Continued)

10 100
PICEA excelsa.  Dark green. Grows rapidly. For windbreaks and hedges.
Dark green. Grows rapidly. For windbreaks and hedges.
12 to 15 in. B. & B
moorheimi. Moorheim Spruce New and rare. Deep blue. Constant color.
11/2 to 2 ft B & B 22 50 200 00
1 to 1½ tt. B. & B. 17.50 150.00  1½ to 2 ft. B. & B. 22.50 200.00  PINUS montana mughus. Dwarf Mugho Pine  Little green cushions for rocky places. 10 to 12 in. B. & B. 4.00 35.00  RETINOSPORA obtusa. Hinoki Cypress  Graceful, bright green. Japanese appearance.
Little green cushions for rocky places.
10 to 12 in. B. &. B 4.00 35.00
RETINOSPORA obtusa. Hinoki Cypress
Graceful, bright green. Japanese appearance.
1 to 1½ ft. B. & B. 2.50 20.00 obtusa gracilis. Slender Hinoki Cypress
obtusa gracilis. Slender Hinoki Cypress
Rare type, dense, erect and pyramidal.
Rare type, dense, erect and pyramidal.  1 to 1½ ft. B. & B.  Plume Retinospora
plumosa. Plume Retinospora
Dwarf, dense; slender, feathery. Popular.
1 to 1½ it. B. & B
plumosa aurea. Gold. Plume Retinospora
Golden form of preceding. For contrast.
Dwarf, dense; slender, feathery. Popular.  1 to 1½ ft. B. & B
Low broad bush Vellow-tipped branchlets
12 to 15 in B & B. 400 3500
12 to 15 in. B. & B. 4.00 35.00 squarrosa veitchi. Veitch Moss Cypress
Pretty blue for contrast soft woolly
1 to 1½ ft. B. & B 5.50 50.00 TAXUS cuspidata. Spreading Japanese Yew
TAXUS cuspidata. Spreading Japanese Yew
Hardy, rich green, for foundations.
1 to 1½ ft. B. & B
Hardy, rich green, for foundations.  1 to 1½ ft. B. & B
Upright form of Taxus cuspidata
1 to 1½ It, B, & B
One of richest, handsomest dwarf evergreens.
6 to 8 in 2.50 20.00
6 to 8 in. 2.50 20.00 12 to 15 in. B. & B. 5.50 50.00
media hicksi. Hicks Yew
Narrow form for formal use and hedges
1 to 1½ ft. B. & B
Inuja occidentalis elegantissima. Golden-tipped Arborvitae
2 to 2½ ft B & B
Lustrous green, tipped yellow. Fast grower. 2 to $2\frac{1}{2}$ ft. B. & B 5.50 50.00 occidentalis pyramidalis. American Pyramidal Arborvitae
The popular deep green pyramid. Holds color.  1½ to 2 ft. B. & B. 4.00 35.00 2 to 2½ ft. B. & B. 5.50 50.00 occidentalis rosenthali. Rosenthal Arborvitae
1½ to 2 ft. B. & B 4.00 35.00
2 to 2½ ft. B. & B 5.50 50.00
occidentalis rosenthali. Rosenthal Arborvitae
Dense, rugged columnar form. Slow grower.
1 to 1½ ft. B. & B. 4.00 35.00 occidentalis vervaeneana. Vervaene Arborvitae
Graceful, bronze, mottled tree for many uses.
1 to 1½ ft. B. & B
TSUGA canadensis. Canada Hemlock
Graceful dark green. Best sheltered. Wonderful for hedges.
1½ to 2 ft. B. & B. 8.00 75.00
Caroliniana. Carolina Hemlock One of choicest natives. Denser, darker, slower than above.
$1\frac{1}{2}$ to 2 ft. B. & B
2,2 00 2 10, 2, 00 75.00

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### YOUNG EVERGREENS

These are **one year field grown.** They were planted out from  $2\frac{1}{4}$  inch pots in May. They will be shipped puddled to insure safety in shipment and ready transplanting.

	100
Buxus suffruticosa	\$10.00
Chamaecyparis lawsoniana alumi	
Ilex crenata	
Juniperus ch. albovariegata	15.00
" mascula	
" pfitzeriana	15.00
" comm. hibernica	15.00
" depressa plumosa	15.00
" excelsa stricta	15.00
" squamata meyeri	18.00
" virg. burki	15.00
Retinospora obtusa	12.00
" compacta	12.00
" gracilis	12.00
" pisifera	12.00
" aurea	12.00
" filifera	
plumosa	
" aurea	12.00
" lutescens	12.00
" sq. veitchi	12.00
Taxus cuspidata	18.00
" capitata	18.00
" nana	18.00
" media hicksi	15.00
Thuja occ. compacta	15.00
" globosa	15.00
" pumila	15.00
" pyramidalis	15.00
" rosenthali	15.00
" vervaeneana	15.00
" wareana	15.00

## "GOOD LUCK" CANNAS

Cannas are showing increased demand wherever colorful display is wanted. No other flower of like value grows more easily, gives more bloom or requires less care. Older Nurserymen will recall that we specialized in Cannas for a long time and developed nearly all of the list which follows.

Dormant roots for Winter and early Spring; plants from 3 inch pots for late Spring at \$8 the hundred except Mrs. P. S. duPont, \$12

	4.00
	100
American Beauty. 4 ft. Rich carmine	_\$5.00
Golden Wedding. 3 ft. Best dwarf yellow	
Hollywood. 4 ft. Vivid orange pink	6.00
King Midas. 5 ft. A yellow PRESIDENT	5.00
Louis Caveux. 4 ft. Giant rosy scarlet	5.00
Mrs. A. F. Conard, 4 ft. Old favorite pink	7.00
Mrs. P. S. du Pont, 4 ft. Bright pink, yet unmatched	12.00
Palm Beach 31/2 ft. Maize yellow and pink	6.00
Razzle Dazzle. 4 ft. Maroon and yellow	5.00
Rosemond Coles. 5 ft. New. Rich saffron orange	6.00
The Ambassador. 5 ft. Cherry-red. Bronze leaf	7.00
The President. 4 ft. Most popular red	5.00

### HARDY PHLOX

Bunchy rooted; 1-year field

Here are some of those colorful new varieties which have caused fresh demand for Phlox; also older, always-wanted kinds. The plants are such as will transplant easily and flower abundantly with nearly perfect flowers.

	100
Attraction. New. Scarlet-orange; carmine eye	\$10.00
Beacon. Cherry-red. One of best reds	8.00
E. I. Farrington, New. Salmon to soft pink	10.00
Europa. White; carmine eye	8.00
H. B. May. New. Finest true-pink	12.00
Miss Lingard. Everblooming. White	8.00
Mrs. Jenkins. One of best pure whites	8.00
Pink Beauty. (Miss Verboom) New. "Pink Lingard"	10.00
Prof. Schliemann. Light lavender	8.00
Saladin. New. Most vivid. Orange-scarlet	12.00
Salmon Glow. New. Lively flame-pink	12.00
Thor. Salmon-pink; bright eye	8.00

# 7 Ways to Profit by A. B. C. PROFIT-PLAN

The Plan: Sell Roses from Star Rose Catalog. Pocket 25% of each order. Send balance and order to us. At planting time we ship plants direct to your customers or to you, and (until April 10, 1937) prepay delivery.

- Increase the size of landscape jobs and orders for plants or seeds — suggest Roses; make double profit — on sale and on planting. Use the A. B. C. Profit Plan. Shipments direct to the job.
- Add to your line those profit-full new Roses you've always wanted to sell. Sure profit—no expense, if you sell A. B. C.
- Round out your regular line with Roses. No "headaches"—we'll fill your orders.
- If you prefer, print a small list or folder of "Star" varieties to hand or mail your trade. Have us ship your orders.
- Dress up your place with Roses. Sell from the display, using the Star Catalog. Another double profit—and sales will pay for the planting.
- Supplement Roses of your own with this full list of Star Roses. Then you'll be able to fill all your orders.
- Step out during spare time, or send one of your better men, and contact good buyers. They'll be pleased with your interest, and you'll sell your own line as well as Star Roses.

Sell A. B. C .- Send for Retail Catalog!

# PROFIT EITHER WAY!

# Outright Purchase Plan

Order from this Wholesale List. You order first and sell when you can.

If you prefer to buy your Roses outright and "carry" them, order at wholesale from this Trade List. That way, of course, you assume delivery charges, handling stock, storage, losses, leftovers and similar responsibilities. But you do have the plants to show or deliver to customers. There's also a new partial guarantee on Patented Roses. (See Page 2.)

## A. B. C. Profit-Plan

Use our Retail Catalog. You sell first, then forward order to us.

Another way to supply your trade with Roses is by the A.B.C. Profit-Plan. Our Friends in the Trade like this plan and use it more and more each year. You don't have to touch a plant because we handle stock, shipping and delivery; and you get full replacement free under our Star Guarantee of bloom. You write your orders from the Star Catalog, even one of a kind, pocket 25% of each order and send the rest to us; we handle all the details.

By the A.B.C. Profit-Plan you have a broader line of Roses, because you share or sell our full list of 164 varieties which includes 26 new Patented Roses and 39 other Novelty Roses. You get a bright selling aid, too, in our new 24-page Catalog with 55 colorplates and 10 quick-selling sets of Roses. Star Roses are nationally-advertised and well-known. The Star tag is a good talking-point and marks a trademarked article that will be remembered and bought again and again. Under this plan any plant which fails to bloom, we will replace without any cost to you. Send for Retail Catalog.

## THE CONARD - PYLE CO.

Robert Pyle, Pres. \* West Grove, Pa.

Rose Specialists for Nearly 40 Years

